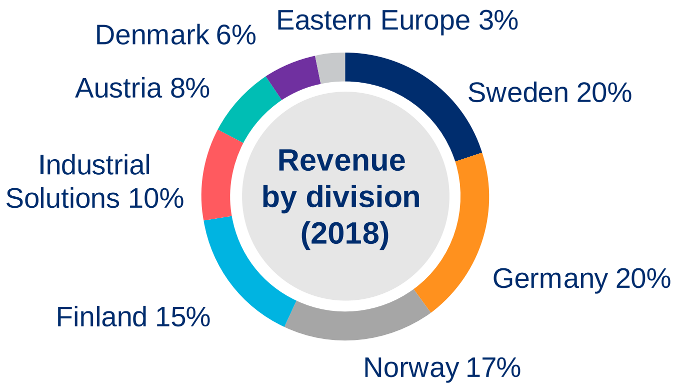
Overview of year 2018

Caverion – We are a leading European service company

We design, build, operate and maintain user-friendly and energy-efficient technical solutions for buildings, industries and infrastructures in Northern, Central and Eastern Europe.



EUR 2.2bn
Revenue

EUR 53.4m
Adjusted EBITDA

0.2x
Net debt/ EBITDA

~14,950
Employees, 4,181 in Finland

30,000
spaces in service

10
countries
(as of 1 March 2019)

TECHNICAL DISCIPLINES

- Heating and Sanitation
- Ventilation and Air Conditioning
- Cooling
- Electricity
- Information and Communication Services
- Security and Safety
- Automation
- Industrial Installations
- Process Piping

2018: Year of Performance Management – Key events

Both business units improved their margins from last year

Profitable growth in Services continued

- Services revenue up by 2.5% in local currencies (55% of Group revenue)
- Services order backlog increased and profitability improved.

Projects business turnaround continued

- Write-downs especially from older projects started in 2016 or earlier
- Tendering still clearly more selective

One acquisition and several divestments completed

- Jetitek Oy
- Poland
- Czech
- Industrial Process Piping

Risk level lowered

- All three large Industrial Solutions risk projects settled
- German cartel case settled resulting in EUR 40.8m fine
- Balance sheet strengthened clearly

Improved customer loyalty and increased investments in sales and new solutions

- 29% improvement in customer loyalty
- Account management and competitiveness improved

Key figures

EUR million	1-12/18	1-12/17	Change
Order backlog	1,494.3	1,491.0	0.2%
Revenue	2,204.1	2,275.8	-3.2%
Adjusted EBITDA	53.4	25.8	106.7%
Adjusted EBITDA margin, %	2.4	1.1	
EBITDA	-8.8	3.8	
EBITDA margin, %	-0.4	0.2	
Operating profit	-35.9	-26.6	-35.2%
Operating profit margin, %	-1.6	-1.2	
Earnings per share, undiluted, EUR	-0.40	-0.24	-66.0%
Operating cash flow before financial and tax items	21.6	-8.7	
Working capital	-54.6	-30.8	-77.0%
Interest-bearing net debt	6.9	64.0	-89.2%
Net debt/EBITDA	0.2	2.9	
Gearing, %	2.7	27.2	
Equity ratio, %	30.2	25.8	
Personnel, end of period	14,950	16,216	-7.8%

Examples of our new contracts in 2018

Services for facilities

Technopolis (FI, SWE, NO)

Ilmenau University of Tech (DE)

Teollisuuden voima (FI)

Olkiluoto 1 and 2 nuclear power plant units

Projects for buildings

Veidekke (NO), new office buildings

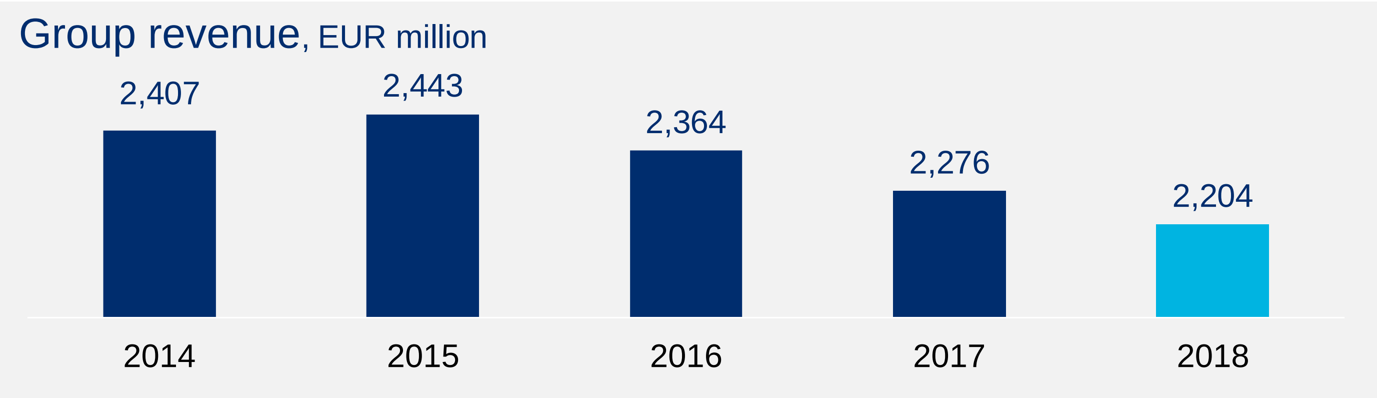
TYKS, new T3 hospital, EUR 30m

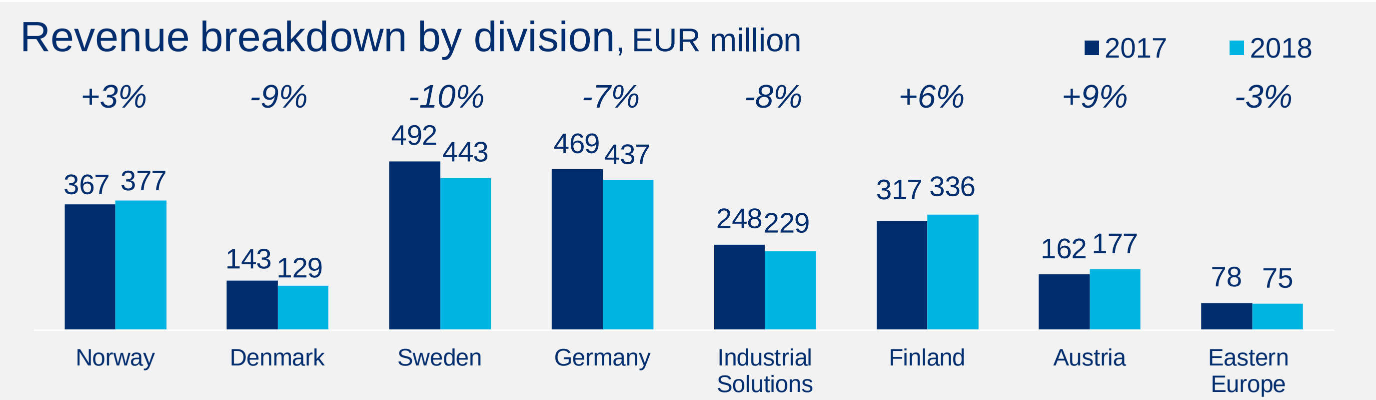
Hospital District of Southwest Finland

Ed. Züblin AG (DE), EUR 12m

New factory for Leoni

Revenue development



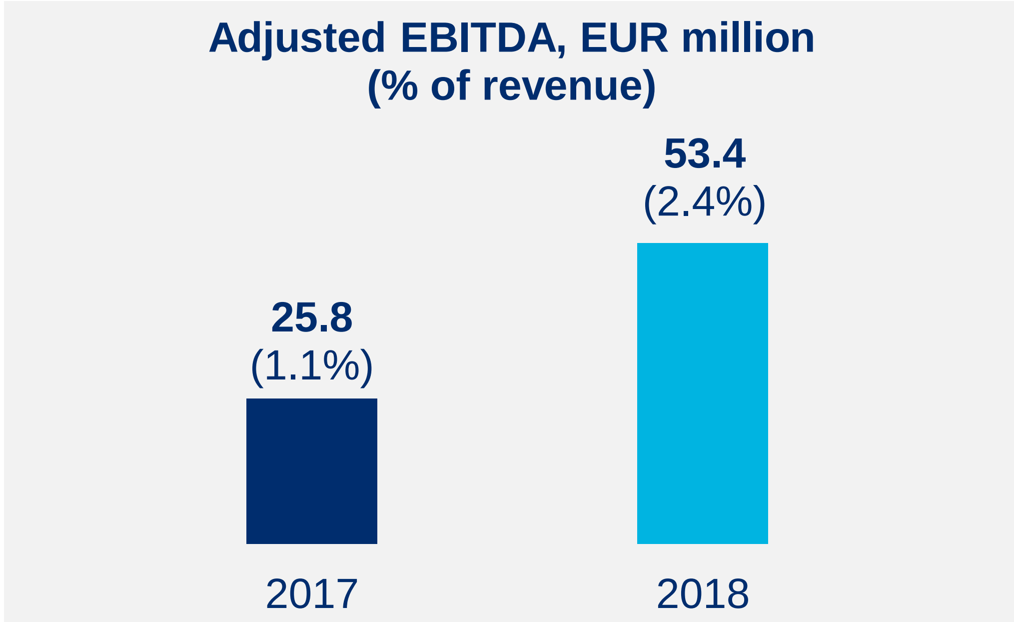


Comparative figures are restated IFRS 15 figures for 2017.

- Revenue was down by 3.2 % from the previous year (-1.3% in local currencies).
- Revenue change by business units: Services +0.3% and Projects -7.1% (+2.5% and -5.6% in local currencies)
- Impacted negatively by the divestment of Krantz in the end of 2017

Adjusted EBITDA more than doubled in 2018

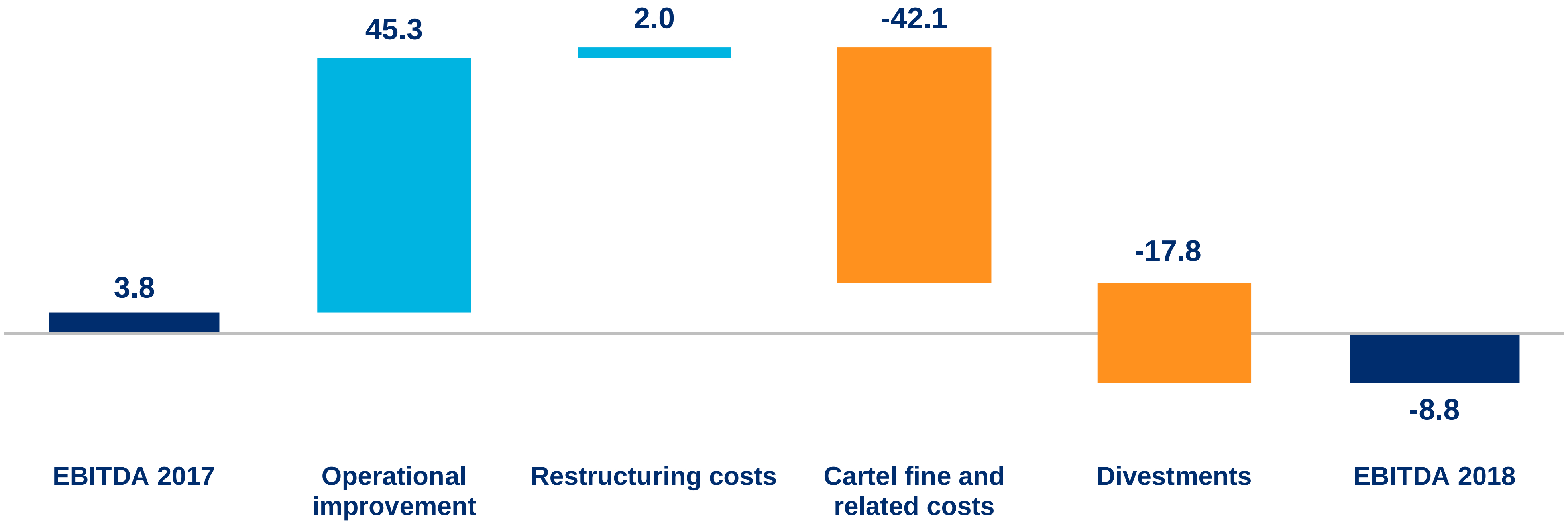
- Adjusted EBITDA more than doubled in 2018.
  - Write-downs and cost overruns especially from projects initiated in 2016 or earlier
- EBITDA amounted to EUR -8.8 (3.8) million in 2018, biggest negative impact from the German EUR 42.1m anti-trust fine and related costs.
- Both business units improved their margins in 2018.
- Positive development in all divisions apart from Denmark and Eastern Europe in 2018.



Adjusted EBITDA = EBITDA before items affecting comparability (IAC). Comparative figures are restated IFRS 15 figures for 2017.

EBITDA bridge 2017-2018: Clear operational improvement, negative impact from the cartel fine and divestments

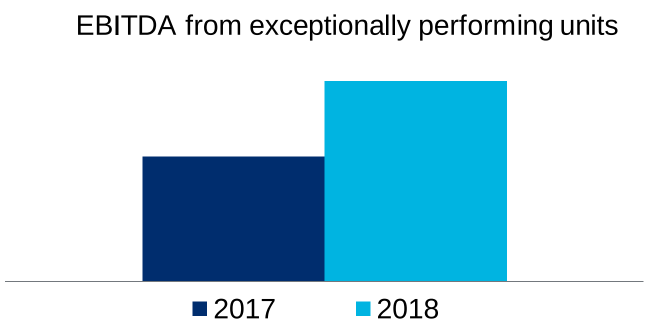
EBITDA bridge 2017-2018, EUR million



FY 2018 highlights of business units

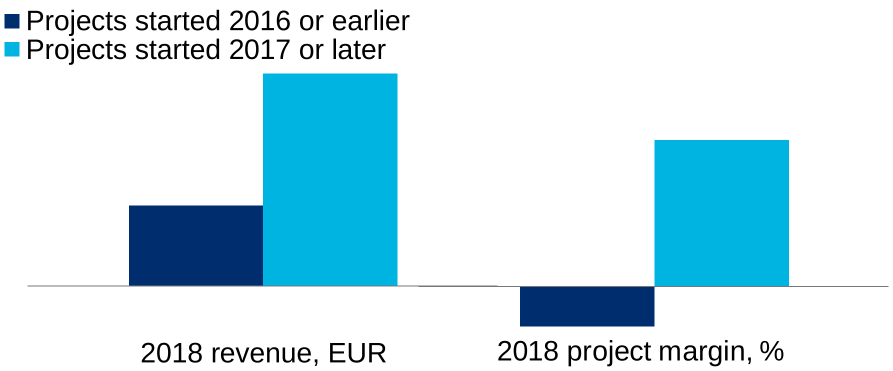
SERVICES

- Services revenue increasing by 2.5 percent in local currencies despite divestments and closings of poor performing units and customer contracts
- Margins and cash flow improved from last year
- Several new service contracts won from large companies, including customers operating in multiple Caverion countries



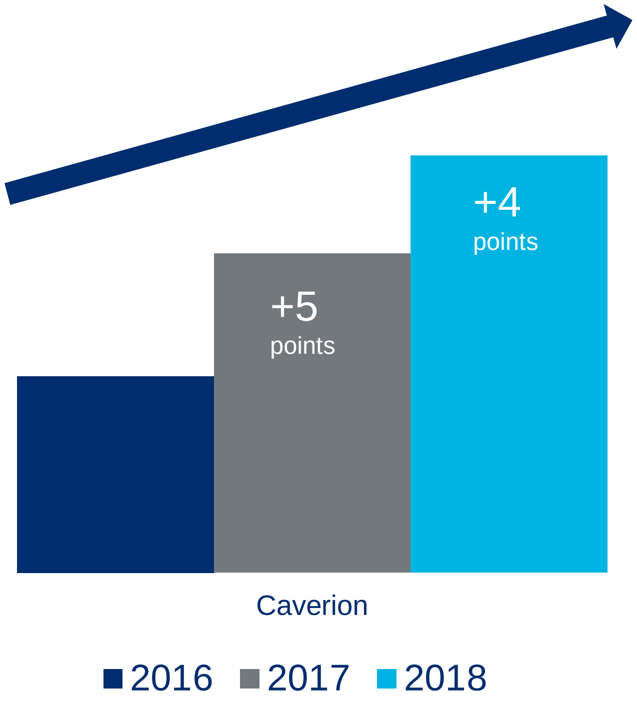
PROJECTS

- Materially improved performance compared to two previous years, but still remaining on negative side mainly due to margin slippages in old projects as well as one-off costs related to old disputes and divestments
- Invoicing backlog improved by ~EUR 40m year-on-year
- Number of older claims and overdue receivables decreasing, several big projects with disputes settled

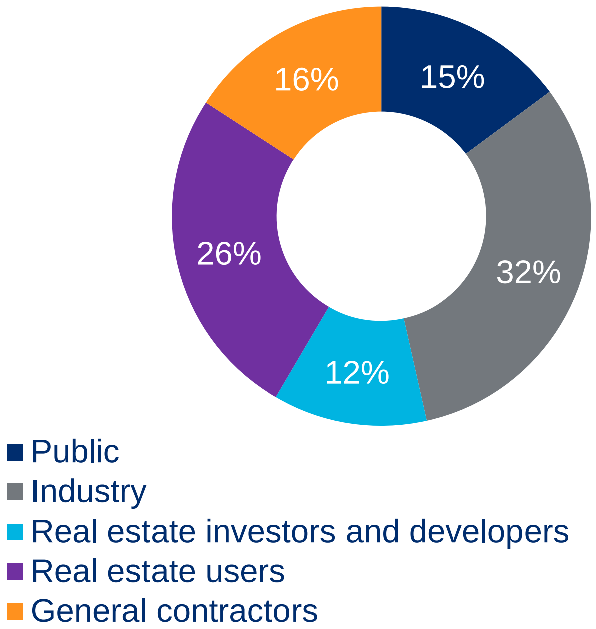


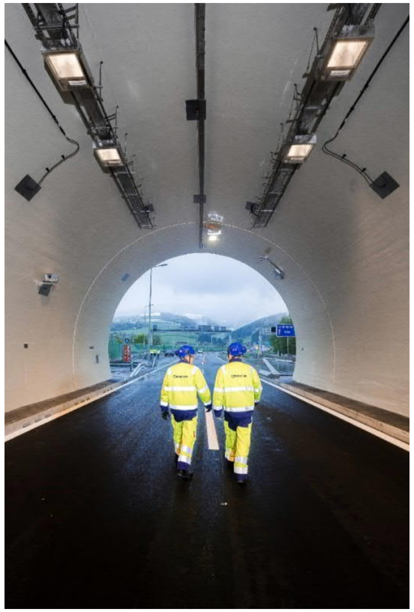
Only including project specific revenue and project margin, excluding the impacts of the business unit.

Constant improvement in customer loyalty
Diversified customer base provides stability



Caverion's revenue 2018 by customer segments





Personnel and Sustainability – Highlights in 2018

- Accident frequency rate continued to improve 5.2 (2017: 5.7)
- Sick leave rate on target level (< 5) 4.5 (2017: 4.1)
- 100% of Caverion business is ISO 9001 quality certified.

Personnel by division 2018

- Sweden 20%
- Norway 16%
- Finland 17%
- Germany 15%
- Industrial Solutions 11%
- Eastern Europe 9%
- Denmark 6%
- Austria 6%
- Group Services 1%

14,950 employees, of which approximately 4,200 in Finland

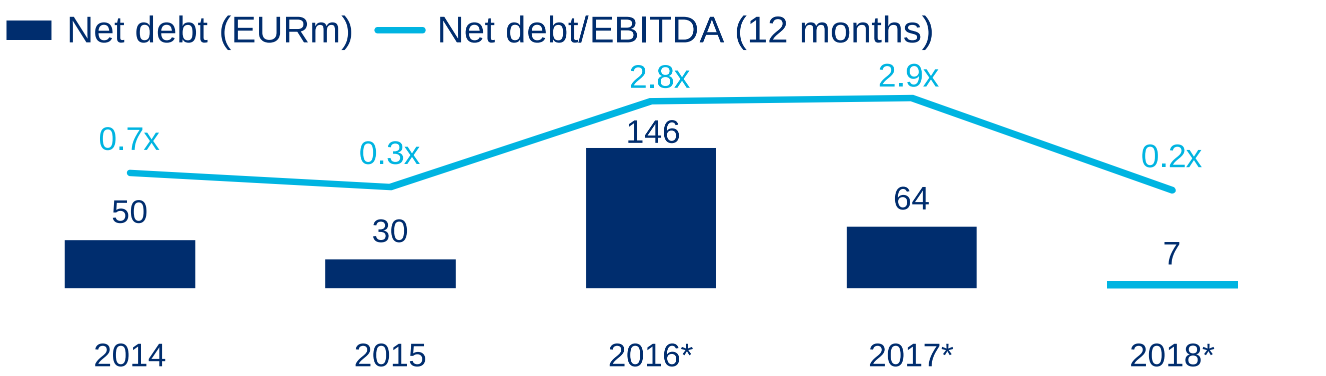
In 2018, Caverion provided 66,000 MW/h of energy savings for customers through Energy Performance Contracting (EPC) services.

This corresponds to the average annual consumption of 27,000 3-room flats in an apartment building.

Cash flow, investments and leverage

- Operating cash flow before financial and tax items improved by EUR 72.3 million excluding the impact of the German fine of EUR 40.8 million and related costs.
  - Free cash flow improved to EUR 2.9 (-8.5) million in 2018.
- Capex in 2018 was EUR 17.5m (20.4m).
  - IT investments: EUR 7.3m (13.3m)
  - Other investments: EUR 10.2m (7.1m)
- Net debt EUR 7 million at the end of 2018.

Cash flow from operations before financial and tax items, EUR million



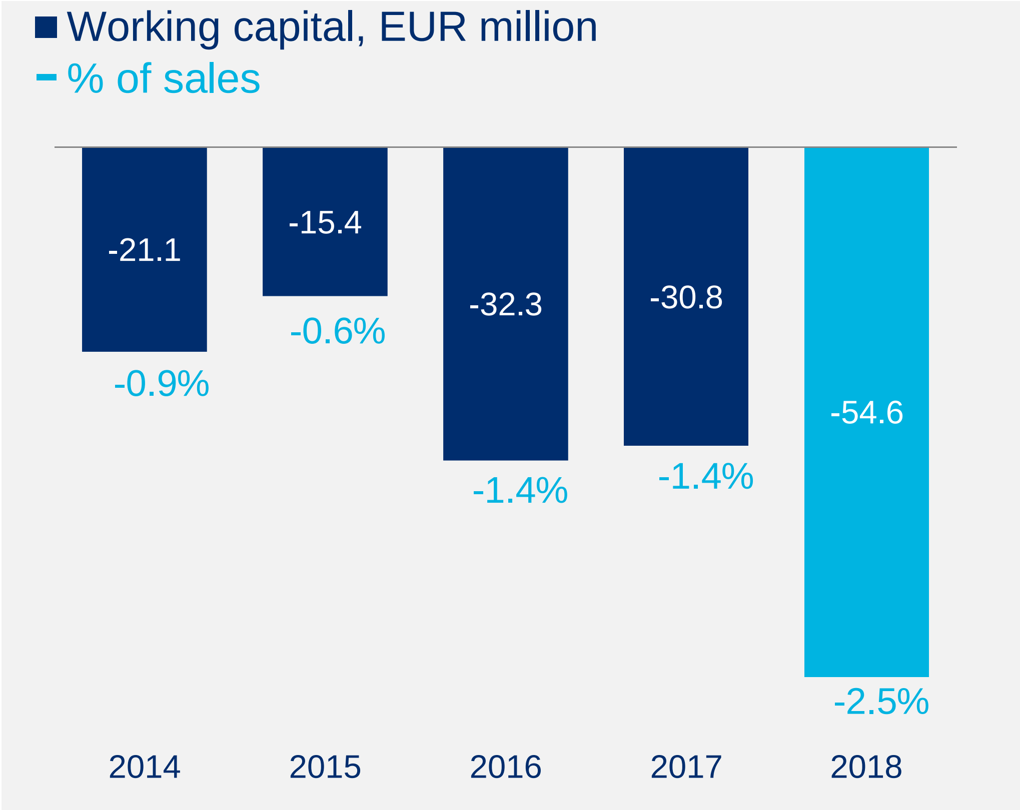
** Net Debt/EBITDA calculated according to confirmed calculation principles with lending parties.*

Free cash flow = Operating cash flow before financial and tax items – Taxes paid – Net cash used in investing activities (net, including acquisitions and disposals)

**Cash flow from operations is adjusted for the impact of EUR 42.1 million German fine and related costs*

Working capital development

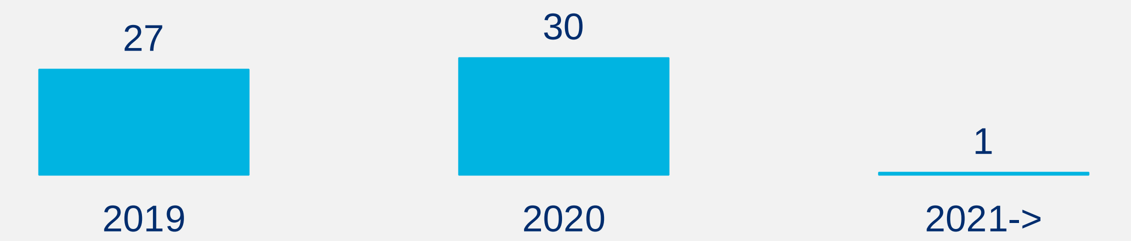
- Working capital improved in 2018.
  - Positive trend compared to last year in all divisions except Germany
  - Working capital tied to risk projects released in Industrial Solutions
- German anti-trust fine of EUR 40.8 million was paid during Q3/2018.
- The amount of POC receivables decreased to EUR 207.4 (226.5) million and trade receivables to EUR 311.6 (333.9) million.
- There was good development also in old overdue trade receivables.



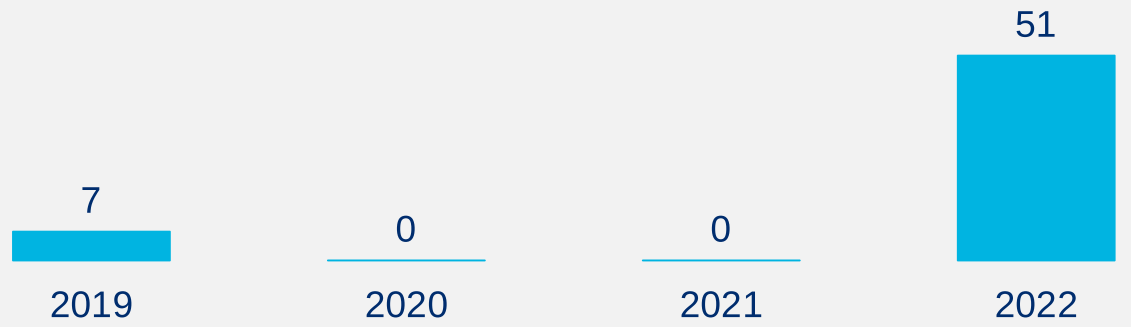
Comparative figures are restated IFRS 15 figures for 2017.

Prolonged debt maturity structure after refinancing of bank loans at the beginning of February 2019

Debt maturity structure on 31 December 2018, EUR million



Debt maturity structure on 4 February 2019*, EUR million



** Debt maturity excludes IFRS 16 related interest bearing debt*

Financing position on 31 December 2018

- Gross loans: EUR 58.1m (93.2m)
- Net interest-bearing debt: EUR 6.9m (64.0m)
- Net financing expenses 2018: EUR -7.9m (-5.7m)
  - Average interest rate after hedges: 2.6% (2.5%)
- EUR 100m hybrid bond issued on 9 June 2017, treated as equity in the IFRS financial statements.

Refinancing executed in February 2019

- Amount of bank loans remained the same as at the end of December 2018, but the new loan has bullet maturity in February 2022.
- Also the new EUR 100 million unsecured revolving credit facility matures in February 2022.
- Both facilities include one-year extension option.

Caverion issued a EUR 75 million senior unsecured bond

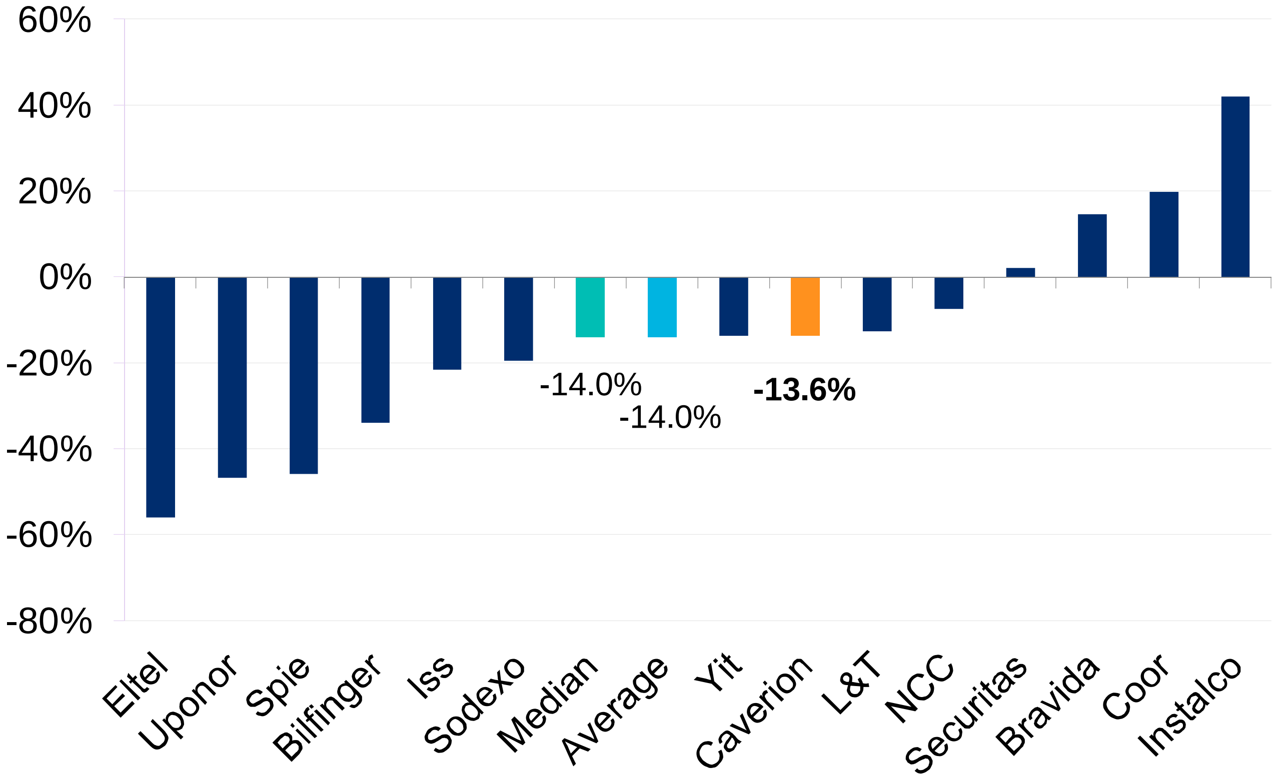
We expect to announce results of the voluntary tender offer for our hybrid bonds today

- Caverion issued new EUR 75 million senior unsecured fixed rate notes with maturity on 28 March 2023.
- The 4-year notes carry a fixed annual interest rate of 3.250% per annum.
- The proceeds from the notes will be used for partial redemption of the hybrid notes, for general corporate purposes, and investments in accordance with Caverion's strategy, including acquisitions.

- We also announced a voluntary cash tender offer for our EUR 100 million hybrid notes (issued on 16 June 2017).
  - The tender offer was capped at EUR 50 million.
  - The purchase price of the hybrid notes was 101.20%.
  - Tender period closed at 4:00 p.m. on 22 March 2019.
  - The results of the tender offer are expected to be announced today.

The rationale of the transactions is to extend the maturity profile and decrease financing costs.

Total shareholder return of the peer companies in 2018
(OMXHPI: -8.0%)



Caverion share price development

- +21.1% since demerger 1 July 2013 until 15 March 2019 (OMXHPI +67.0%)

Going forward

Updated financial targets of 2020 strategy (to comply with IFRS 16)

1 Digitalisation will revolutionise our industry – Well positioned to enable digital future for our clients.

2 We are becoming a more selective master in Projects, while the growth will come from Services.

3 After getting **FIT** through our Must-Wins, we seek to accelerate our **GROWTH** to outpace the market in Services.

Cash conversion*

> 100%

Profitability
(Adjusted EBITDA-%)

> 8%

(earlier non-IFRS 16 target: EBITDA-% > 6%)

Leverage
(Net debt / EBITDA)**

< 2.5x

Growth

Services growth > market

Services generate > 2/3 of Group revenue (long-term target beyond 2020)

Group revenue growth target specified by the end of 2019

*) Operating cash flow before financial and tax items / EBITDA
**) Based on calculation principles confirmed with the lending parties. The confirmed calculation principles exclude the effects of the IFRS 16 standard and contain certain adjustments. If IFRS 16 adjusted figures were applied in the calculation, the target would be adjusted accordingly.

Fit for Growth strategy 2020 on track

Fit phase ongoing until H1/2019 – Growth phase H2/2019 onwards

2017 – H1/2019

FIT

- **Projects:** Roll-out performance management actions in the remaining divisions
- **Services:** Finalise performance management actions, realise quick-wins in pricing and set up the foundation for continuous pricing management
- **Procurement and fixed costs:** Supplier category management ongoing and performance management program continued
- As necessary, complete further **restructurings** in divisions and the Group structure

H2/2019 – 2020

GROWTH

- Launch the Growth phase during H2/2019
- Transform the business mix further into Services
- Capital Markets Day in Helsinki scheduled for **5 November 2019**
- Growth targets provided by the end of 2019

Caverion acquires Maintpartner’s operations in Finland, Estonia and Poland to boost its growth in industrial services*

Maintpartner businesses

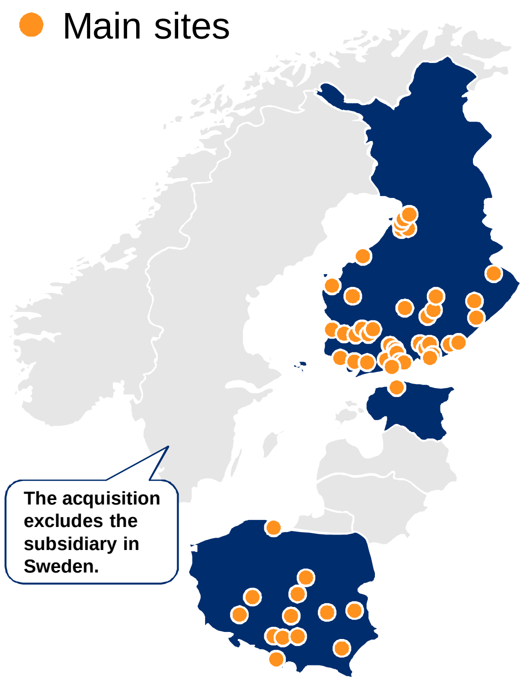
- Service agreements
- Projects & specialist services
- Energy
- Digital & productivity solutions
- Poland

Key figures(1)

EUR ~137m Maintpartner revenue	**EUR ~320m** Combined revenue
~1,500 Maintpartner employees	**~3,100** Total employees

(1) Carve-out financials excluding the Swedish operations. Source: Maintpartner, Caverion

Maintpartner’s locations



**The transaction is subject to approval by the competition authorities. More detailed information on the transaction valuation will be published at the closing of the transaction.*

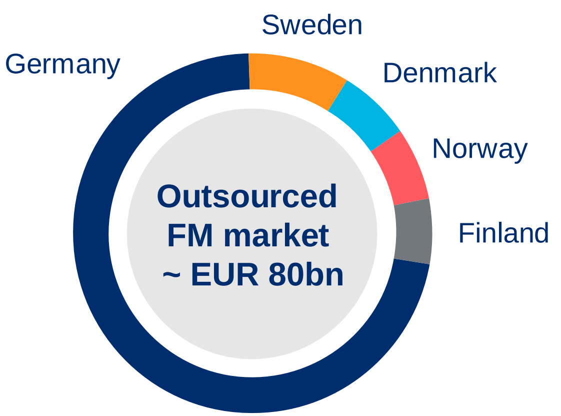
Smart cities offer growth opportunities

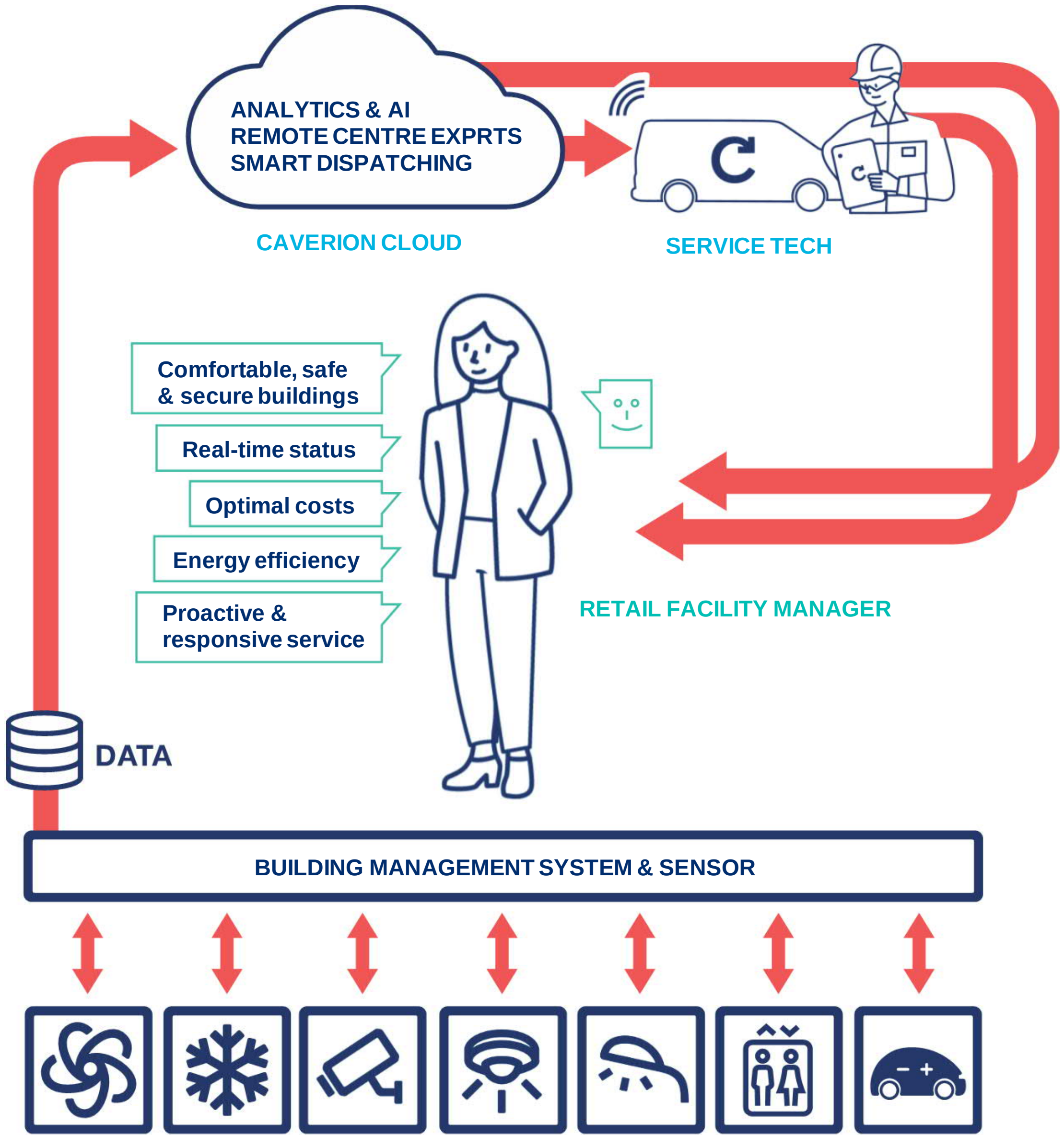
1. Transportation congestion sensors	5. Self-driving cars	9. Energy monitoring	13. Drones
2. Water and wastewater monitoring	6. Waste management sensors	10. Solar panels	14. Surveillance camers
3. Parking apps and kiosks	7. Lighting	11. Smart logistics	15. Body cameras
4. Bridge inspection systems	8. Fire detection	12. Vehicle fleet communication	16. Wearable detection

Source: 21st Century Cities: Global Smart Cities Primer – Bank of America Merrill Lynch

Caverion's Digital Solutions are designed For Customer

Market size





Financial results so far

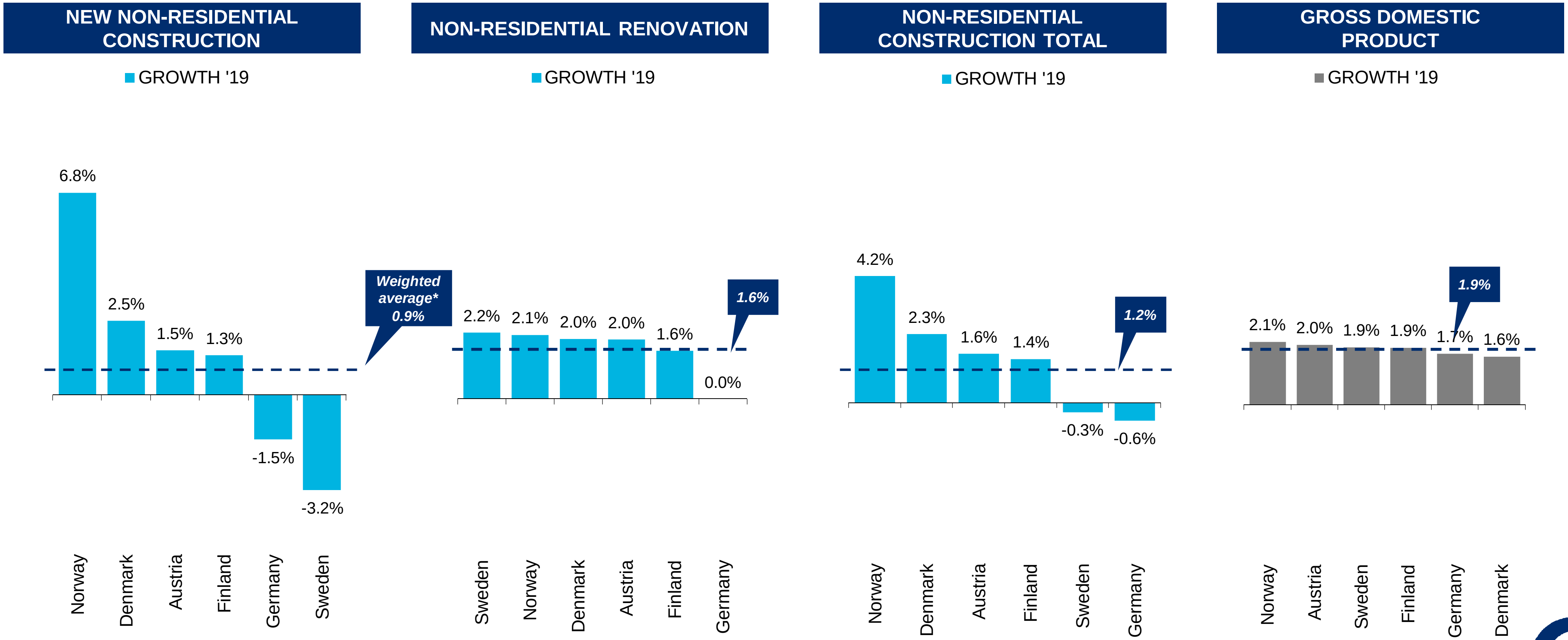
Cash conversion*	Profitability (Adjusted EBITDA-%)	Leverage (Net debt / EBITDA)**	Growth
> 100%	> 8% (earlier non-IFRS 16 target: EBITDA-% > 6%)	< 2.5x	Services growth > market Services generate > 2/3 of Group revenue (long-term target beyond 2020) Group revenue growth target specified by the end of 2019
Cash conversion* EUR 72.3m y-o-y improvement in the operating cash flow in 2018**	**Profitability** (EBITDA-%) 106.7% improvement in adjusted EBITDA in 2018 Adjusted EBITDA margin improved to 2.4 (1.1) percent in 2018	**Leverage** (Net debt/EBITDA) Improved to a level of 0.2x (2.9x) as per 12/2018	**Growth** Services revenue growth 2.5% in local currencies in 2018 The share of Services growing, 57.4% of revenue in Q4/2018 FIT divisions already on the growth path

* Operating cash flow before financial and tax items / EBITDA
** Excluding the impact of the German fine of EUR 40.8 and related costs

Market outlook, guidance for 2019 and dividend proposal

Construction and GDP growth est. for main Caverion countries

Non-residential construction output has an impact on Caverion's Projects business. New non-residential construction expected to grow in 2019, excluding Germany and Sweden, with renovation continuing its stable growth.



Source: Euroconstruct, November 2018
** Weighted average growth calculated based on Caverion's 2018 geographical volume mix*

Guidance for 2019 and dividend

Revenue

Caverion estimates that the Group's Services business revenue and its relative share of the Group's total revenue will increase in 2019, while the Projects business revenue will decrease.

Adjusted EBITDA

Caverion estimates that the Group's Adjusted EBITDA for 2019 will be over EUR 120 million.

The guidance takes into account the adoption of IFRS 16 in 2019, which has an estimated annual impact of adding around 2 percentage points to the Group's EBITDA margin.

Dividend

- Dividend policy: Dividend pay-out at least 50% of the result for the year after taxes, however, taking profitability and leverage level into account.
- The Board of Directors proposes to the AGM that a dividend of EUR 0.05 per share be paid.

Adjusted EBITDA = EBITDA before items affecting comparability (IAC)

In its adjusted EBITDA guidance Caverion applies a 2 percent threshold.

Shareholders and management

Directly registered largest shareholders

		Shares, pcs	% of shares	Change after 12/2017, pcs	Change after 12/2017, %
1	Herlin Antti	20,500,180	14.76	1,600,000	8.47
2	Structor S.A. (Ehrnrooth family)	17,565,000	12.64	0	0.00
3	Solero Luxco Sarl (Triton)	11,172,223	8.04	n.a.	n.a.
4	Varma Mutual Pension Insurance Company	10,428,407	7.51	5,422,701	108.33
5	Mandatum companies	4,807,066	3.46	961,794	25.01
6	Ilmarinen Mutual Pension Insurance Company	4,020,000	2.89	-1,468,946	-26.76
7	Caverion Oyj	3,240,829	2.33	2,728,501	532.57
8	Nordea funds	2,803,609	2.02	378,340	15.60
9	Fondita funds	2,203,000	1.59	-1,262,000	-36.42
10	Aktia funds	2,118,860	1.53	600,000	39.50
11	The State Pension Fund	1,850,000	1.33	0	0.00
12	Säästöpankki funds	1,686,415	1.21	496,178	41.69
13	Elo Pension Company	1,060,000	0.76	-551,089	-34.21
14	Brotherus Ilkka	1,048,265	0.75	0	0.00
15	Evli funds	984,000	0.71	249,987	34.06
16	Odin funds	838,905	0.60	-21,454	-2.49
17	Foundation of Brita Maria Renlunds minne	817,000	0.59	405,000	98.30
18	Funds held by Ari Lehtoranta/Voluntas	813,353	0.59	263,353	47.88
19	Kaleva Mutual Insurance Company	539,025	0.39	56,740	11.76
20	OP funds	361,539	0.26	-53,668	-12.93
	20 largest, total	**88,857,676**	**63.96**		
	All shares	**138,920,092**	**100**	13,324,000	10.61

- At the end of 12/2018, the GMB members and the Board of Directors of Caverion held **16 percent** of the total number of shares in the company.
- Market cap of **EUR 757.1 million** as per 15 March 2019
- **26,482** shareholders at the end of February 2019

Information based on the list of 300 largest holders from Euroclear Finland Ltd. on 28 February 2019

Group Management Board

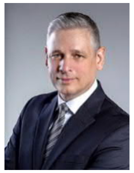
Ari Lehtoranta
President and CEO

Martti Ala-Härkönen
Finance, Strategy and IT

Juha Mennander*
Market Operations
(until May 2019)

Minna Schrey-Hyppänen
HR and Safety

Anne Viitala
Legal and Governance



Michael Kaiser*
Projects

Thomas Hietto
Services

Kari Sundbäck*
Transformation and Supply Operations (& Russia)
(Joins in May 2019)

Divisions

Manfred Simmet
Austria

Frank Krause*
Germany

Knut Gaaserud
Norway

Carsten Sørensen*
Tanska

Ville Tamminen
Finland
(& Baltics)

Juha Mennander*
Sweden

Sakari Toikkanen
Industrial Solutions

*(*Joined the Group Management Board in or after 2018)*